

SS. CYRIL AND METHODIUS UNIVERSITY IN SKOPJE

Business and technological partnership proposals (2011-2012)

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BUSINESS PARTNERSHIP PROPOSALS

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Profile ID 20120622017

Summary

MACEDONIAN COMPANY WITH VAST EXPERIENCE IN DISTRIBUTION AND REPAIR OF IT PRODUCTS IS LOOKING FOR FOREIGN DISTRIBUTORS OF IT EQUIPMENT THAT ARE INTERESTED IN EXPANDING THEIR BUSINESS IN IT DISTRIBUTION IN THE BALKAN COUNTRIES. MOREOVER, THE COMPANY IS INTERESTED TO OFFER JOINT VENTURE COOPERATION WITH POTENTIAL CLIENTS FOR OPENING A CARTRIDGE RECYCLING CENTRE IN MACEDONIA.

Profile ID 20110608029

Summary

MACEDONIAN COMPANY ACTIVE IN PRODUCTION OF FRESH AND BRINE MUSHROOMS IS LOOKING PARTNERS FOR ESTABLISHING A JOINT VENTURE IN MACEDONIA FOR PRODUCING CRISP MUSHROOMS WITH ADDED ANTIOXIDANT. MOREOVER, THE COMPANY IS LOOKING FOR PARTNERS TO INVEST IN BUILDING DRYER FOR MUSHROOMS. THE COOPERATION CAN ALSO START THROUGH SUBCONTRACTING/OUTSOURCING OF THE EU PARTNER PRODUCTION IN MACEDONIA THROUGH A USAGE OF THE MACEDONIAN COMPANY RAW MATERIALS.

Profile ID

20120202039

Summary

MACEDONIAN COMPANY WITH VAST EXPERIENCE IN WOOD CARVING, CARVING, PAINTING, DRAWING AND ART DECORATION IS LOOKING FOR TRADE INTERMEDIARIES (REPRESENTATIVES OR DISTRIBUTORS) FOR ITS WOOD CARVING PRODUCTS: ICONS AND WOODEN CROSSES, WALL AND STAND CLOCKS, MIRROR FRAMES, SOUVENIRS, HUNTING TROPHIES, SMALL FIGURES AND SCULPTURES (TOTEMS, WILD ANIMALS, COMPANY LOGOS, ETC), THAT CAN BE USED IN GALLERIES, ART DECORATIONS, EVENTS, LOGOS, AND SIMILAR THINGS. THE COMPANY WOULD ALSO LIKE TO FIND PARTNERS FOR SUBCONTRACTING ACTIVITIES.

Profile ID

20110823009

Summary

MACEDONIAN MINERAL FERTILIZERS PRODUCTION COMPANY IS LOOKING FOR FOREIGN PARTNERS FOR BUILDING JOINT VENTURE OR AN AGENT FOR DISTRIBUTION OF COMPLETE ANNUAL PRODUCTION.

Profile ID

20110811009

Summary

MACEDONIAN COMPANY SPECIALIZED IN PRODUCTION, TRADE, ENGINEERING AND SERVICES IN MACHINE BUILDING AND CONSTRUCTION IS LOOKING FOR TRADE INTERMEDIARY (AGENT, REPRESENTATIVE, AND DISTRIBUTOR) FOR ITS PRODUCT - DESIGNED INOX RADIATOR THAT IS A HEATING DEVICE WITH A HIGHLY DECORATIVE AND ARTISTIC DESIGN. MOREOVER, THE COMPANY IS INTERESTED IN VARIOUS SUBCONTRACTING/OUTSOURCING ACTIVITIES IN THE PRODUCTION OF STAINLESS STEEL PROCESS EQUIPMENT TANKS, DOUBLE JACKET VESSELS, MIXERS, SPIRAL TRANSPORTERS, PRESSURE VESSELS, HEATEXCHANGERS, WELDING TECHNOLOGY SERVICES, PRODUCT DEVELOPMENT, PIPELINES, CLEAN STAINLESS STEEL PIPELINES, HIGH PRESSURE PIPELINES, GAS PIPELINES, ASSEMBLY FOR WATER TREATMENT PLANTS, BIOGAS PLANTS.

Profile ID

20110728024

Summary

MACEDONIAN COMPANY, SPECIALIZED IN PRODUCTION OF QUALITY WINE GRAPES AND TABLE GRAPES, IS LOOKING FOR IMPORTERS IN THEIR RESPECTIVE COUNTRIES ACTING AS REPRESENTATIVES.

Profile ID

20110622012

Summary

MACEDONIAN COMPANY THAT PROVIDES CONSULTING AND TECHNICAL SERVICES IN THE MINING, GEOLOGY, AND ENVIRONMENTAL PROTECTION SECTORS, IS LOOKING FOR FOREIGN PARTNERS TO DEVELOP A LIMESTONE QUARRY IN THE REPUBLIC OF MACEDONIA. THE POSSIBLE COOPERATION COULD BE OFFERED IS JOINT VENTURE, MERGER OR EXCHANGE OF SHARES OR SALE OF THE COMPANY, AND WOULD INVOLVE GEOLOGICAL EXPLORATION, QUARRY DEVELOPMENT AND MINING FACILITIES CONSTRUCTION. MOREOVER, THE COMPANY IS INTERESTED IN SUBCONTRACTING ACTIVITIES WITH PARTNERS TO CARRY OUT EXPLORATION DRILLING ON PROSPECTIVE METALLIFEROUS DEPOSITS IN MACEDONIA.

Profile ID

20120220020

Summary

MACEDONIAN FAMILY SME WITH LONG EXPERIENCE IN SELLING FODDER AND OTHER AGRICULTURAL PRODUCTS OFFERS ITSELF AS TRADE INTERMEDIARY (DISTRIBUTOR, AGENT OR REPRESENTATIVE) OF FODDER TO FOREIGN POTENTIAL PARTNERS.

Profile ID

20110512004

Summary

MACEDONIAN COMPANY SPECIALIZED IN ENGINEERING WITH VAST PREVIOUS EXPERIENCE IS OFFERING SERVICES TO FOREIGN INVESTMENT COMPANIES SUCH AS DESIGN AND CONSULTANCY TO DEVELOP PROJECTS IN HYDRO, ENERGY AND ECOLOGY SECTORS AND TO INVEST IN COMMERCIAL ENERGY PROJECTS FOR ELECTRICITY PRODUCTION (SMALL HYDRO POWER PLANTS, SOLAR AND WIND FARMS). MOREOVER, THE COMPANY OFFERS ITSELF AS TRADE INTERMEDIARY (REPRESENTATIVE) TO A FOREIGN TURBINE MANUFACTURER.

Profile ID

20110503007

Summary

MACEDONIAN COMPANY SPECIALIZED IN PRODUCTION OF GOOD QUALITY WINE WITH VAST PREVIOUS EXPERIENCE OFFERS JOINT VENTURE TO PARTNERS TO BUILD A WINERY IN MACEDONIA. THE COMPANY IS ALSO INTERESTED IN FRANCHISE WITH POTENTIAL FOREIGN PARTNERS TO BUILD A WINERY OFFERING LOGISTICS AND INFRASTRUCTURE.

Profile ID 20110411019

Summary

MACEDONIAN MANUFACTURING COMPANY SPECIALIZED IN FASHION INDUSTRY THAT PRODUCES MEN' AND LADIES' HEAVY AND SEMI-HEAVY GARMENTS, WEDDING DRESSES AND OTHER FORMAL DRESSES WOULD LIKE TO FIND POTENTIAL BUYERS OF THE COMPLETE COMPANY. ADDITIONALLY, THE COMPANY WOULD LIKE TO FIND PARTNERS FOR MERGER OR EXCHANGE OF SHARES OF ITS PRODUCTION.

Profile ID 20110405020

Summary

MACEDONIAN COMPANY SPECIALIZED IN SELLING OF FRESHWATER FISH FOR SALE AND FISH PONDS FOR INTENSIVE FISH PLANT/GROWING IN MACEDONIA IS LOOKING FOR AGENTS, REPRESENTATIVES, AND DISTRIBUTORS THAT ARE INTERESTED IN BUYING FRESHWATER FISH. MOREOVER THE COMPANY IS LOOKING FOR PARTNERS WHO ARE INTERESTED IN CO-INVESTING IN FISH POUNDS TOGETHER WITH THE MACEDONIAN COMPANY.

Profile ID 20110224001

Summary

MACEDONIAN GARMENT MANUFACTURING INTERMEDIARY IS LOOKING FOR TRADE INTERMEDIARY (AGENT, REPRESENTATIVE, AND DISTRIBUTOR) FOR PURCHASING SHIRT COTTON FABRICS THAT IS AVAILABLE ON A STOCK.

Profile ID 20110216017

Summary

MACEDONIAN TEXTILE COMPANY HAVING LONG TRADITION IN FINISHING DENIM GARMENTS AND JEANS IN PARTICULAR, AS WELL AS OTHER TYPES OF GARMENTS MADE OF VARIOUS FIBER COMPOSITIONS, OFFERS WASHING AND FINISHING SERVICES TO FOREIGN COMPANIES WHICH SUBCONTRACT/OUTSOURCE GARMENT PRODUCTION IN MACEDONIA AND IN BROADER WESTERN BALKAN REGION.

Profile ID 20110216015

Summary

MACEDONIAN INTERMEDIARY COMPANY OFFERS A WIDE RANGE OF SUBCONTRACTING/OUTSOURCING SERVICES (CM, CMT, FULL PACKAGE, ETC) TO FOREIGN APPAREL BRAND PRODUCERS.

TECHNOLOGICAL PARTNERSHIP PROPOSALS

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Profile ID 12 MK 82EW 3QM5

Title ELECTROMAGNETIC ANTI-STRESS THERAPY FOR CATHARSIS

Summary

MACEDONIAN COMPANY INVENTED NEW METHOD FOR RELIEVING NS (NERVOUS SYSTEM) FROM ANXIETY AND TENSION. THE MAIN ADVANTAGE OF THE METHOD IS THAT IT CAN BE APPLIED TO GENERAL POPULATION WITH NO SIDE EFFECTS. THE COMPANY IS SEARCHING FOR MANUFACTURING COMPANIES FOR JOINT FURTHER DEVELOPMENT OR JOINT VENTURE FOR FURTHER IMPROVEMENT OF THE PRODUCT AND PRODUCT COMMERCIALIZATION.

Description:

Macedonian company invented a new method for relieving the NS (Nervous System) from anxiety and tension which are result of stress situations present in everyday life. The anxiety and tensions can cause imbalance of internal organs function which further leads to problems in their normal function and unwanted reactions in central and autoimmune nervous system. The device uses electromagnetic force for emptying the neurons from the electric energy potential which relives the nervous system from tension.

The company is searching for partners for further improvement of the product and product commercialization.

Profile ID

11 MK 82EW 3LG9

Titile

DEVELOPMENT OF AN INNOVATIVE E-COMMERCE B2B AND B2C PLATFORM

Summary

MACEDONIAN COMPANY OFFERS AN INNOVATIVE E-COMMERCE PLATFORM CONSISTING OF AN ONLINE MARKETPLACE FOR VARIOUS SECTORS OF E-COMMERCE, TOGETHER WITH A SERVICE PLATFORM THAT PROVIDES AND COMPLETE E-COMMERCE AS A SERVICE TO BUSINESSES. THE MAIN INNOVATION IS THE INTRODUCTION OF A NOVEL SERVICE MODEL IN E-COMMERCE, PROCESS AS A SERVICE (PRAAS), TOGETHER WITH A UNIQUE SYNERGY WITH A LOCALIZED E-COMMERCE MARKETPLACE THAT INTEGRATES MULTIPLE BUSINESS SECTORS.COMMERCIAL JOINT VENTURE/LICENSING IS OFFERED.

Description:

An e-commerce platform is offered for a commercial joint venture or licensing in various markets. It consists of an online marketplace for various sectors of e-commerce, together with a service platform that provides an complete e-commerce as a service to businesses. The platform contains B2C and B2B features for the online retail, tourism and ticketing sectors. Its main competitive advantage is the synergy of the online marketplace and the complete e-commerce Process as a service (PRaaS) that is provided to businesses. Some of the features of the On-Demand PRaaS integrated e-commerce service: Efficient creation and management of autonomous websites/stores, Separate domains and SSL certificates per website, Integrating marketplace for all merchants, Payment processing , Escrow service, Fraud management, Delivery management, Discounts and loyalty programs management, Social wishlist, Faceted search engine, Dynamic management of search facets per category, Platform-wide SEO, Billing , SOAP Web services for enterprise data integration, CMS with automatic content generation, RMA and complaint management, Billing tariffs management, Brands management, Configuration management, Various merchant and consumer services (email, blogs, statistics,etc), Easily extendable with additional services, Developer API.

The platform has multiple revenue streams and is positioned as a key player in the ecommerce market because of the comprehensive and innovative business model. Attached to the technical platform is a full array of accompanying logistical and support services for businesses: internet marketing strategy and implementation, delivery, fraud management, catalogue digitization, SSL and web domains, hosting, order fulfillment, payment processing, web store management, or full e-commerce process outsourcing. The main benefits are rapid and sustainable development of the e-commerce sector, through lower cost, lower risks, on-demand service and managed end-to-end processes.

Profile ID

11 MK 82EW 3LQ7

Titile

AIR-FUEL MANAGEMENT AND EMISSIONS REDUCTION DEVICE

Summary

RESEARCHERS FROM MACEDONIA HAVE DEVELOPED A TECHNOLOGY (HENCEFORTH "DEVICE") WHICH INCREASES THE EFFICIENCY OF INTERNAL COMBUSTION ENGINES IN CARS, TRUCKS, MACHINERY AS WELL AS STATIONARY AND MOBILE GENERATORS. THE DEVICE IS UNIVERSAL- IT REPLACES ANY KNOWN AIR-FUEL SYSTEM AND TRIPLES THE GAINS IN FUEL ECONOMY WITH A NEGLIGIBLE DROP IN ENERGY AND WITHOUT THE NEED FOR ADDITIONAL INFRASTRUCTURE. THE RESEARCHERS OFFER LICENSE AGREEMENT, TECHNICAL COOPERATION AND FINANCIAL RESOURCES.

Description:

Researchers from Macedonia have developed a technology (henceforth "device") which increases the efficiency of internal combustion engines in cars, trucks, machinery as well as stationary and mobile generators. The device delivers, monitors, and manages very accurately a known mixture of air and fuel to internal combustion engines, enabling them to run very efficiently. It is a novel and unique technology designed to replace any existing vehicle air-fuel system -- carburetors, throttle body injection systems, and fuel injection systems -- and works very differently from any of them.

The device also has an environmental and safety impact: it greatly reduces engine emissions and the conditions which contribute to catastrophic explosions in car/machinery accidents. The device is comprised of air inputs atop a throttle base plate which connects to a pre-determined intake manifold system designed for a particular vehicle. The device also has other ports to connect to electronic ignitions as well as to computer-monitoring and other vehicle accessories. Elements of the device make changes to the fuel delivery by changing the fuel structure going into the mixture-channel area, thereby achieving efficiency rapidly and consistently. Based on altitude and air density of where the vehicle is located, a barometric compensation device regulates the air-fuel mixture which then passes through the plate (the body) of the device at a particular rate and manner. .

The researchers offer license agreement and technical cooperation to a company (car producer, engine or parts producer, stationary generator producer, R&D institution, or a similar private funding mechanism) for further development of the product including testing the device on at least two new vehicles in a certified laboratory. This will allow the device to be finalized, patented, and ready to go onto the next phase of being produced.

Profile ID 12 MK 82EW 3OU8

Title TECHNOLOGY FOR DRYING OF CALCIUM-MAGNESIUM-NITRATE TO ANHYDROUS FORM

Summary MACEDONIAN SME FOR PRODUCTION OF MINERAL FERTILIZERS IS LOOKING FOR EFFICIENT TECHNOLOGY FOR DRYING CALCIUM-MAGNESIUM-NITRATE SOLUTION. THE TECHNOLOGY SHOULD ENABLE OBTAINING OF CALCIUM-MAGNESIUM-NITRATE IN ANHYDROUS FORM. THE TECHNOLOGY SHOULD BE FULLY DEVELOPED OR AT THE LABORATORY STAGE BUT READY FOR IMPLEMENTATION. THE COMPANY IS INTERESTED IN TECHNICAL COOPERATION (JOINT FURTHER DEVELOPMENT), JOINT VENTURE, AS WELL AS OTHER TYPES OF COOPERATION.

Description:

The company owns concession of the mine of dolomite (with reserves of 6.7 million tones) for the next 50 years. The company is involved in production of various mineral artificial fertilizers, both in liquid and crystal form. Some of fertilizers are produced from the natural source – dolomite. The main advantage of the dolomite the company exploits is in its granulation. Its raw form is natural sand with average size of 180 microns. The company is looking for foreign partners interested in technical cooperation (joint further development), joint venture, as well as other types of cooperation.

Profile ID 12 MK 82EW 3OUZ

Title TECHNOLOGY FOR UTILIZATION/PRODUCTION OF AMORPHOUS SILICATE FROM SiO_2 NATURAL DEPOSIT

Summary MACEDONIAN SME WHICH OWES A CONCESSION OF DOLOMITE MINE, HAS DISCOVERED DEPOSIT OF AMORPHOUS SILICA AT THE SAME LOCATION. THE COMPANY IS INTERESTED IN TECHNOLOGY FOR AMORPHOUS SILICA EXPLOITATION. THE COMPANY COULD CONSIDER VARIOUS TYPES OF COLLABORATION INCLUDING JOINT VENTURE AND COMMERCIAL AGREEMENT WITH TECHNICAL ASSISTANCE. THE COMPANY IS SEARCHING FOR PARTNERS FROM BALKAN COUNTRIES.

Description:

Macedonian SME owes amorphous silicate deposit. The company is interested in technology for SiO_2 exploitation. The amorphous silicate, as high-temperature material, could be used in construction industry, rubber industry, electro-industry etc. The company has investigated the basic characteristics of the amorphous silicate, which are: SiO_2 content – more than 90%; porosity – 70-75%; compression strength – cca 4 MPa; volume mass – cca 0.60 gcm⁻³; crystallinity degree – minimal (dominantly amorphous); thermal stability – 1000 oC. The technology could be fully developed or at the laboratory stage. The company is searching for partners from Balkan countries interested in joint venture and all other types of cooperation.

Profile ID

11 MK 82EW 3KEG

Titile

NOVEL ECOLOGICAL FIRE PROTECTION COATING

Summary

MACEDONIAN SMES HAS DEVELOPED A NOVEL ECO-COATING FOR FIRE PROTECTION OF MATERIALS, ESPECIALLY SUITABLE FOR WOODEN CONSTRUCTION MATERIALS. THE PRODUCT FULFILS BASIC CHARACTERISTICS FOR ANTI-INFLAMMABLE PROTECTION, WITHSTANDS HIGH TEMPERATURE (UP TO 1050OC) AND HAMPERS IGNITION OF THE TREATED MATERIALS. THE COMPANY SEEKS INDUSTRIAL PARTNERS INTERESTED IN COMMERCIAL AGREEMENT.

Description:

SME from Macedonia with more than 20 years of experience in production of dyestuff, coatings, materials and additives for civil construction offers a new type of eco-coating for fire protection. The coating is applicable for wooden and other types of materials. The product fulfils basic characteristics for anti-inflammable protection, stands high temperatures and hampers ignition of the treated materials, as well as spreading of flame under their direct exposure to fire and high temperature. Additional features of this anti-flame coating are as follows:

- permanent protection of wood from moulding and rotting,
- protection from insects and worms that live in wood,
- water-resistant (not for permanent exposure to moisture),
- extremely resistant to acidic medium (even at pH=1),
- base-resistant.

Stocking and transport of the coating do not demand any special safety conditions. The coating is odourless; there are not any toxic vaporizing components. There is no danger at work during production (when mixing the components). The application process is safe; for safety, the skin that has been in contact with the coating need to be rinsed with water.

At the phase of exposure to high temperature, and after, it doesn't emit toxic gases and doesn't remain toxic solid residue. The demonstration model shows maximum resistance of the eco-coating protected part which stays completely undamaged even after burning out of the unprotected part.

Profile ID

10 MK 82EW 3K5G

Titile

TECHNOLOGY FOR ENZYMATIC FINISHING OF FABRICS MADE OF TENCEL FIBER OR ITS MIXTURE WITH OTHER FIBERS

Summary

MACEDONIAN SME WITH LONG EXPERIENCE IN DYEING AND FINISHING OF READY MADE FABRICS IS OFFERING NEW ECO-TECHNOLOGY FOR FINISHING TEXTILE FABRICS MADE OF TENCEL FIBERS OR THE MIXTURES WITH OTHER FIBERS. THE TECHNOLOGY BASED ON ENZYMATIC TREATMENT ENABLES ACHIEVING VARIOUS AESTHETIC AND FUNCTIONAL PROPERTIES THROUGH ECO-, ENERGY EFFICIENT AND EASILY CONTROLLED PROCESS. THE COMPANY IS LOOKING FOR FINISHING, DYEING OR LAUNDERING COMPANIES INTERESTED IN COMMERCIAL AGREEMENT WITH TECHNICAL ASSISTANCE.

Description:

The company is specialized in dyeing and finishing of ready made fabrics made of mainly natural regenerated cellulose fibres or their mixtures with synthetic fibres. It offers new technology based on enzymatic treatment for finishing fabrics made of Tencel fibres of their mixtures to achieve desirable aesthetic and functional properties and avoid conventional disadvantage of use of Tencel fibre.

Tencel is a cellulose fiber produced from wood pulp via a novel solvent-spinning process designed to minimize environmental impact. It is used for production of various fabrics of high aesthetic properties, very popular on the market. Tencel fiber shows high strength in both wet and dry states. It has a high modulus, leading to low laundering shrinkage. However it exhibits a distinct tendency to fibrillate when subjected to abrasion in wet conditions (during laundering). The fibrillation, caused by the longitudinal splitting of the highly oriented crystalline fibers, is uneven and devalues the use of the fabrics. Thus, the fibrillation property is disadvantage of the Tencel fiber. The offered technology enables adequate treatment of Tencel based fabrics for achieving desired surface and other modifications, including the peach skin and other soft touch effects. After modification of the surface the fabrics can be easily laundered and do not need intensive ironing. Conventionally fibrillation can be done during the desizing process or by swallowing the fabrics in alkaline medium. Furthermore, the technology is environmentally friendly, enables energy savings by shortening the processing cycle and provides higher quality of the fabric.

Profile ID

12 MK 82EW 3QM5

Title

ELECTROMAGNETIC ANTI-STRESS THERAPY FOR CATHARSIS

Summary

MACEDONIAN COMPANY INVENTED NEW METHOD FOR RELIEVING NS (NERVOUS SYSTEM) FROM ANXIETY AND TENSION. THE MAIN ADVANTAGE OF THE METHOD IS THAT IT CAN BE APPLIED TO GENERAL POPULATION WITH NO SIDE EFFECTS. THE COMPANY IS SEARCHING FOR MANUFACTURING COMPANIES FOR JOINT FURTHER DEVELOPMENT OR JOINT VENTURE FOR FURTHER IMPROVEMENT OF THE PRODUCT AND PRODUCT COMMERCIALIZATION.

Description:

Macedonian company invented a new method for relieving the NS (Nervous System) from anxiety and tension which are result of stress situations present in everyday life. The anxiety and tensions can cause imbalance of internal organs function which further leads to problems in their normal function and unwanted reactions in central and autoimmune nervous system. The device uses electromagnetic force for emptying the neurons from the electric energy potential which relives the nervous system from tension.

The company is searching for partners for further improvement of the product and product commercialization.

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